

FBLA MS Exploring Leadership[§]

Self-Awareness (10 test items)

1. Describe the nature of emotional intelligence (EI:001, LAP-EI-001) (PQ)
2. Explain the concept of self-esteem (EI:016) (PQ)
3. Recognize and overcome personal biases and stereotypes (EI:017, LAP-EI-917) (PQ)
4. Assess personal strengths and weaknesses (EI:002, LAP-EI-902) (PQ)
5. Assess personal behavior and values (EI:126, LAP-EI-126) (PQ)
6. Assess risks of personal decisions (EI:091, LAP-EI-091) (PQ)
7. Take responsibility for decisions and actions (EI:075, LAP-EI-075) (PQ)

Ethics (10 test items)

1. Demonstrate ethical work habits (EI:004, LAP-EI-004) (PQ)
2. Describe the nature of ethics (EI:123, LAP-EI-123) (CS)
3. Explain reasons for ethical dilemmas (EI:124, LAP-EI-124) (CS)
4. Recognize and respond to ethical dilemmas (EI:125, LAP-EI-125) (CS)
5. Explain the nature of ethical leadership (EI:131, LAP-EI-131) (CS)
6. Model ethical behavior (EI:132, LAP-EI-132) (CS)

Interpersonal Skills (10 test items)

1. Explain the nature of effective communications (EI:007, LAP-EI-140) (PQ)
2. Show empathy for others (EI:030, LAP-EI-030) (PQ)
3. Treat others with dignity and respect (EI:036, LAP-EI-036) (PQ)
4. Exhibit cultural sensitivity (EI:033, LAP-EI-033) (CS)
5. Foster positive working relationships (EI:037, LAP-EI-037) (CS)
6. Build trust in relationships (EI:128, LAP-EI-128) (CS)

[§] Sources: These learning outcomes are part of MBA Research's National Business Administration Standards.

Leadership Skills (20 test items)

1. Explain the concept of leadership (EI:009, LAP-EI-909) (CS)
2. Use appropriate assertiveness (EI:008, LAP-EI-008) (PQ)
3. Exhibit a positive attitude (EI:019, LAP-EI-019) (PQ)
4. Demonstrate self-control (EI:025, LAP-EI-025) (PQ)
5. Exhibit self-confidence (EI:023) (PQ)
6. Demonstrate fairness (EI:127, LAP-EI-127) (PQ)
7. Demonstrate honesty and integrity (EI:022, LAP-EI-138) (PQ)
8. Demonstrate responsible behavior (EI:021, LAP-EI-021) (PQ)
9. Determine personal vision (EI:063, LAP-EI-063) (CS)
10. Make decisions (PD:017, LAP-PD-017) (CS)
11. Demonstrate problem-solving skills (PD:077, LAP-PD-077) (CS)

References

MBA Research and Curriculum Center. *National Business Administration Standards.*

<https://www.mbaresearch.org/local-educators/teaching-resources/standards/>

Center for Creative Leadership. *12 essential qualities of effective leadership.*

<https://www.ccl.org/articles/leading-effectively-articles/characteristics-good-leader/>

Indeed. *Leadership development.* <https://www.indeed.com/career-advice/leadership-development>

Vantage Circle. *Leadership: Fundamentals, evolution, challenges & future.*

<https://www.vantagecircle.com/en/blog/guide-to-leadership/>

LAP List

Objective #	LAP #*	LAP Title
EI:001	LAP-EI-901	EQ and You (Emotional Intelligence)
EI:017	LAP-EI-917	Don't Jump to Conclusions! (Recognizing and Overcoming Personal Biases and Stereotypes)
EI:002	LAP-EI-902	Assess for Success (Assessing Personal Strengths and Weaknesses)
EI:126	LAP-EI-126	Assess Yourself (Assessing Your Personal Behavior and Values)
EI:091	LAP-EI-091	Worth the Risk (Assessing Risks of Personal Decisions)
EI:075	LAP-EI-075	It's Up to You (Taking Responsibility for Decisions and Actions)
EI:004	LAP-EI-004	Work Right (Demonstrating Ethical Work Habits)
EI:123	LAP-EI-123	Rules to Live By (Nature of Ethics)
EI:124	LAP-EI-124	What's the Situation? (Reasons for Ethical Dilemmas)
EI:125	LAP-EI-125	Make the Right Choice (Recognizing and Responding to Ethical Dilemmas)
EI:131	LAP-EI-131	Be the Change (Nature of Ethical Leadership)
EI:132	LAP-EI-132	Practice What You Preach (Modeling Ethical Behavior)
EI:007	LAP-EI-140	More Than Just Talk (Effective Communication)

EI:030	LAP-EI-030	Have a Heart (Showing Empathy for Others)
EI:036	LAP-EI-036	Everyone's Worthy (Treating Others With Dignity and Respect)
EI:033	LAP-EI-033	Getting To Know You (Cultural Sensitivity)
EI:037	LAP-EI-037	Can You Relate? (Fostering Positive Working Relationships)
EI:128	LAP-EI-128	Trust in Me (Building Trust in Relationships)
EI:009	LAP-EI-909	Lead the Way (Concept of Leadership)
EI:008	LAP-EI-008	Assert Yourself (Assertiveness)
EI:019	LAP-EI-019	Opt for Optimism (Positive Attitude)
EI:025	LAP-EI-025	Control Yourself! (Demonstrating Self-Control)
EI:127	LAP-EI-127	Fair or Foul? (Demonstrating Fairness)
EI:022	LAP-EI-138	Sincerely Yours (Demonstrating Honesty and Integrity)
EI:021	LAP-EI-021	Make the Honor Role (Acting Responsibly)
EI:063	LAP-EI-063	Picture This! (Determining Personal Vision)
PD:017	LAP-PD-017	Weigh Your Options (Decision-Making)
PD:077	LAP-PD-077	No Problem (Demonstrating Problem-Solving Skills)

* LAP #s subject to change