

FBLA MS: Business Ethics

| Competency A: Business Law | MBA Research Performance Indicators | LAPs |
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| Tasks | | |
| 1. Comply with the spirit and intent of laws and regulations | BL:163 Comply with the spirit and intent of laws and regulations (CS) | LAP-BL-163 Laying Down the Law (Complying With the Spirit and Intent of Laws and Regulations) |
| Competency B: Communication Skills | MBA Research Performance Indicators | LAPs |
| Tasks | | |
| 1. Demonstrate active listening skills | CO:017 Demonstrate active listening skills (PQ) | LAP-CO-017 Listen Up! (Demonstrating Active Listening Skills) |
| Competency C: Emotional Intelligence | MBA Research Performance Indicators | LAPs |
| Tasks | | |
| 1. Describe the nature of emotional intelligence | EI:001 Describe the nature of emotional intelligence (PQ) | LAP-EI-001 EQ and You (Emotional Intelligence) |
| 2. Recognize and overcome personal biases and stereotypes | EI:017 Recognize and overcome personal biases and stereotypes (PQ) | LAP-EI-917 Don't Jump to Conclusions! (Recognizing and Overcoming Personal Biases and Stereotypes) |
| 3. Assess personal strengths and weaknesses | EI:002 Assess personal strengths and weaknesses (PQ) | LAP-EI-902 Assess for Success (Assessing Personal Strengths and Weaknesses) |
| 4. Assess personal behavior and values | EI:126 Assess personal behavior and values (PQ) | LAP-EI-126 Assess Yourself (Assessing Your Personal Behavior and Values) |

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| 5. Demonstrate honesty and integrity | EI:022 Demonstrate honesty and integrity (PQ) | LAP-EI-138 Sincerely Yours (Demonstrating Honesty and Integrity) |
| 6. Demonstrate responsible behavior | EI:021 Demonstrate responsible behavior (PQ) | LAP-EI-021 Make the Honor Role (Acting Responsibly) |
| 7. Demonstrate fairness | EI:127 Demonstrate fairness (PQ) | LAP-EI-127 Fair or Foul? (Demonstrating Fairness) |
| 8. Assess risks of personal decisions | EI:091 Assess risks of personal decisions (PQ) | LAP-EI-091 Worth the Risk (Assessing Risks of Personal Decisions) |
| 9. Take responsibility for decisions and actions | EI:075 Take responsibility for decisions and actions (PQ) | LAP-EI-075 It's Up to You (Taking Responsibility for Decisions and Actions) |
| 10. Build trust in relationships | EI:128 Build trust in relationships (CS) | LAP-EI-128 Trust in Me (Building Trust in Relationships) |
| 11. Describe the nature of ethics | EI:123 Describe the nature of ethics (CS) | LAP-EI-123 Rules to Live By (Nature of Ethics) |
| 12. Explain reasons for ethical dilemmas | EI:124 Explain reasons for ethical dilemmas (CS) | LAP-EI-124 What's the Situation? (Reasons for Ethical Dilemmas) |
| 13. Recognize and respond to ethical dilemmas | EI:125 Recognize and respond to ethical dilemmas (CS) | LAP-EI-125 Make the Right Choice (Recognizing and Responding to Ethical Dilemmas) |
| 14. Explain the use of feedback for personal growth | EI:003 Explain the use of feedback for personal growth (PQ) | LAP-EI-903 Grin and Bear It (Using Feedback for Personal Growth) |
| 15. Show empathy for others | EI:030 Show empathy for others (PQ) | LAP-EI-030 Have a Heart (Showing Empathy for Others) |

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| 16. Exhibit cultural sensitivity | EI:033 Exhibit cultural sensitivity (CS) | LAP-EI-033 Getting To Know You (Cultural Sensitivity) |
| 17. Explain the nature of effective communications | EI:007 Explain the nature of effective communications (PQ) | LAP-EI-140 More Than Just Talk (Effective Communication) |
| 18. Foster open, honest communication | EI:129 Foster open, honest communication (SP) | LAP-EI-129 Can We Talk? (Fostering Open, Honest Communication) |
| 19. Participate as a team member | EI:045 Participate as a team member (CS) | LAP-EI-045 Team Up (Participating as a Team Member) |
| 20. Explain the concept of leadership | EI:009 Explain the concept of leadership (CS) | LAP-EI-909 Lead the Way (Concept of Leadership) |
| 21. Explain the nature of ethical leadership | EI:131 Explain the nature of ethical leadership (CS) | LAP-EI-131 Be the Change (Nature of Ethical Leadership) |
| 22. Model ethical behavior | EI:132 Model ethical behavior (CS) | LAP-EI-132 Practice What You Preach (Modeling Ethical Behavior) |
| 23. Determine personal vision | EI:063 Determine personal vision (CS) | LAP-EI-063 Picture This! (Determining Personal Vision) |
| 24. Inspire others | EI:133 Inspire others (CS) | LAP-EI-133 A Force for Good (Inspiring Others) |
| 25. Develop an achievement orientation | EI:027 Develop an achievement orientation (CS) | LAP-EI-027 High Hopes (Developing an Achievement Orientation) |
| 26. Enlist others in working toward a shared vision | EI:060 Enlist others in working toward a shared vision (CS) | LAP-EI-060 Vision Quest (Enlisting Others in Vision) |

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| 27. Treat others with dignity and respect | EI:036 Treat others with dignity and respect (PQ) | LAP-EI-036 Everyone's Worthy (Treating Others With Dignity and Respect) |
| 28. Foster positive working relationships | EI:037 Foster positive working relationships (CS) | LAP-EI-037 Can You Relate? (Fostering Positive Working Relationships) |
| 29. Assess long-term value and impact of actions on others | EI:137 Assess long-term value and impact of actions on others (SP) | LAP-EI-137 Choose for the Future (Assessing the Long-Term Value and Impact of Actions on Others) |
| Competency D: Professional Development | MBA Research Performance Indicators | LAPs |
| Tasks | | |
| 1. Set personal goals | PD:018 Set personal goals (CS) | LAP-PD-918 Go for the Goal (Goal Setting) |
| 2. Follow rules of conduct | PD:251 Follow rules of conduct (CS) | LAP-PD-251 Know the Code (Following Rules of Conduct) |
| 3. Make decisions | PD:017 Make decisions (CS) | LAP-PD-017 Weigh Your Options (Decision-Making) |
| 4. Demonstrate problem-solving skills | PD:077 Demonstrate problem-solving skills (CS) | LAP-PD-077 No Problem (Demonstrating Problem-Solving Skills) |