

FBLA HS: Business Ethics

Competency A: Business Law	MBA Research Performance Indicators	LAPs
Tasks		
1. Comply with the spirit and intent of laws and regulations	BL:163 Comply with the spirit and intent of laws and regulations (CS)	LAP-BL-163 Laying Down the Law (Complying With the Spirit and Intent of Laws and Regulations)
Competency B: Communication Skills	MBA Research Performance Indicators	LAPs
1. Demonstrate active listening skills	CO:017 Demonstrate active listening skills (PQ)	LAP-CO-017 Listen Up! (Demonstrating Active Listening Skills)
Competency C: Emotional Intelligence	MBA Research Performance Indicators	LAPs
1. Describe the nature of emotional intelligence	EI:001 Describe the nature of emotional intelligence (PQ)	LAP-EI-001 EQ and You (Emotional Intelligence)
2. Recognize and overcome personal biases and stereotypes	EI:017 Recognize and overcome personal biases and stereotypes (PQ)	LAP-EI-917 Don't Jump to Conclusions! (Recognizing and Overcoming Personal Biases and Stereotypes)
3. Assess personal strengths and weaknesses	EI:002 Assess personal strengths and weaknesses (PQ)	LAP-EI-902 Assess for Success (Assessing Personal Strengths and Weaknesses)
4. Assess personal behavior and values	EI:126 Assess personal behavior and values (PQ)	LAP-EI-126 Assess Yourself (Assessing Your Personal Behavior and Values)
5. Demonstrate honesty and integrity	EI:022 Demonstrate honesty and integrity (PQ)	LAP-EI-138 Sincerely Yours (Demonstrating Honesty and Integrity)
6. Demonstrate responsible behavior	EI:021 Demonstrate responsible behavior (PQ)	LAP-EI-021 Make the Honor Role (Acting Responsibly)

7. Demonstrate fairness	EI:127 Demonstrate fairness (PQ)	LAP-EI-127 Fair or Foul? (Demonstrating Fairness)
8. Assess risks of personal decisions	EI:091 Assess risks of personal decisions (PQ)	LAP-EI-091 Worth the Risk (Assessing Risks of Personal Decisions)
9. Take responsibility for decisions and actions	EI:075 Take responsibility for decisions and actions (PQ)	LAP-EI-075 It's Up to You (Taking Responsibility for Decisions and Actions)
10. Build trust in relationships	EI:128 Build trust in relationships (CS)	LAP-EI-128 Trust in Me (Building Trust in Relationships)
11. Describe the nature of ethics	EI:123 Describe the nature of ethics (CS)	LAP-EI-123 Rules to Live By (Nature of Ethics)
12. Explain reasons for ethical dilemmas	EI:124 Explain reasons for ethical dilemmas (CS)	LAP-EI-124 What's the Situation? (Reasons for Ethical Dilemmas)
13. Recognize and respond to ethical dilemmas	EI:125 Recognize and respond to ethical dilemmas (CS)	LAP-EI-125 Make the Right Choice (Recognizing and Responding to Ethical Dilemmas)
14. Explain the use of feedback for personal growth	EI:003 Explain the use of feedback for personal growth (PQ)	LAP-EI-903 Grin and Bear It (Using Feedback for Personal Growth)
15. Show empathy for others	EI:030 Show empathy for others (PQ)	LAP-EI-030 Have a Heart (Showing Empathy for Others)
16. Exhibit cultural sensitivity	EI:033 Exhibit cultural sensitivity (CS)	LAP-EI-033 Getting To Know You (Cultural Sensitivity)
17. Explain the nature of effective communications	EI:007 Explain the nature of effective communications (PQ)	LAP-EI-140 More Than Just Talk (Effective Communication)

18. Foster open, honest communication	EI:129 Foster open, honest communication (SP)	LAP-EI-129 Can We Talk? (Fostering Open, Honest Communication)
19. Participate as a team member	EI:045 Participate as a team member (CS)	LAP-EI-045 Team Up (Participating as a Team Member)
20. Explain the concept of leadership	EI:009 Explain the concept of leadership (CS)	LAP-EI-909 Lead the Way (Concept of Leadership)
21. Explain the nature of ethical leadership	EI:131 Explain the nature of ethical leadership (CS)	LAP-EI-131 Be the Change (Nature of Ethical Leadership)
22. Model ethical behavior	EI:132 Model ethical behavior (CS)	LAP-EI-132 Practice What You Preach (Modeling Ethical Behavior)
23. Determine personal vision	EI:063 Determine personal vision (CS)	LAP-EI-063 Picture This! (Determining Personal Vision)
24. Inspire others	EI:133 Inspire others (CS)	LAP-EI-133 A Force for Good (Inspiring Others)
25. Develop an achievement orientation	EI:027 Develop an achievement orientation (CS)	LAP-EI-027 High Hopes (Developing an Achievement Orientation)
26. Enlist others in working toward a shared vision	EI:060 Enlist others in working toward a shared vision (CS)	LAP-EI-060 Vision Quest (Enlisting Others in Vision)
27. Treat others with dignity and respect	EI:036 Treat others with dignity and respect (PQ)	LAP-EI-036 Everyone's Worthy (Treating Others With Dignity and Respect)

28. Foster positive working relationships	EI:037 Foster positive working relationships (CS)	LAP-EI-037 Can You Relate? (Fostering Positive Working Relationships)
29. Assess long-term value and impact of actions on others	EI:137 Assess long-term value and impact of actions on others (SP)	LAP-EI-137 Choose for the Future (Assessing the Long-Term Value and Impact of Actions on Others)
Competency D: Professional Development	MBA Research Performance Indicators	LAPs
Tasks		
1. Set personal goals	PD:018 Set personal goals (CS)	LAP-PD-918 Go for the Goal (Goal Setting)
2. Follow rules of conduct	PD:251 Follow rules of conduct (CS)	LAP-PD-251 Know the Code (Following Rules of Conduct)
3. Make decisions	PD:017 Make decisions (CS)	LAP-PD-017 Weigh Your Options (Decision-Making)
4. Demonstrate problem-solving skills	PD:077 Demonstrate problem-solving skills (CS)	LAP-PD-077 No Problem (Demonstrating Problem-Solving Skills)